

## CURRICULUM VITAE

Name Raimo Heikkinen  
Telephone Home +358-9-8554040,  
mobile +358-400-756000  
Born 7.4.1955, Helsinki



### Business experience

03/1977 – 05/1980 Designer- Electronics, Finnish Broadcasting Company, YLE.  
05/1980 – 08/1981 Group Manager, Lohja Electronics.  
08/1981 – 09/1984 Product Manager, Measuring Instruments, Kaukomarkkinat  
09/1984 – 08/1987 Sales Manager, T&M and Factory Automation, Kaukomarkkinat  
08/1987 – 09/1990 General Manager, T&M and Factory Automation, Kaukomarkkinat  
09/1990 – 10/2001 Managing Director, Finn Metric Oy  
Task: Re-organize the company, build new concept and culture and start to grow and make profit  
03/1993 – 02/1994 Managing Director, Metric Group GmbH, Germany.  
Task; Merge four companies and establish bigger group company.  
04/1995 – 10/2003 Managing Director, Estroonika ou  
Task; Establish company to Estonia and expand Nordic concept to Baltic states.  
01/1997 – 06/2001 Managing Director, Metric Industrial Electronics-group  
Task; Build a Pan Nordic organization and concept.  
09/2000 – 10/2001 Member of Geveke Industrial strategy team and BA coordinator for Test & Measurement.  
Task; Build Pan European organization with other Geveke Industrial companies.  
11/2001 – 1/2003 European Business Development Director, Test and Measurement.  
Task; Analyze European T&M market and value chain and make Pan european business plan.  
5/2003 – 1/2005 Group Executive Vice President, BA Video Control, Bewator Ltd.  
Task, re-organize BA, stop losses and then grow the business.  
1/2005 - Managing Director and owner of Profelec Oy  
Training; 09/1996 – 04/1997 LIFIM, 6 weeks long management training  
12/2001 – 01/2003 FINTRA, Export training  
etc. etc ..